

# A.L. HUBER

general contractor

100 years and building...

## A FEW SURPRISING HALLMARKS

A.L. Huber, one of the oldest general contractors in Kansas City, was founded in 1903 by August L. Huber, Sr. Our years of hard work and long list of satisfied customers has made us the area's most respected contractor. Our services include **GENERAL CONTRACTING, CONSTRUCTION MANAGEMENT** and **DESIGN BUILD**, completing new construction and renovations of structures ranging from multi-story office buildings to religious and education complexes, medical and veterinarian facilities, industrial and warehouse structures, retail, and assisted living facilities. With Christo, international artist, we have collaborated on several creations: *The Wrapped Walkways* of Kansas City, wrapping the *Pont Neuf* in Paris, the spectacular *Surrounded Islands* in Biscayne Bay, and the *Umbrellas* in California and Japan. Such diversity melded with unflinching integrity has made A.L. Huber one of the top general contractors in the Kansas City Metro area.

## OUR PEOPLE MAKE THE DIFFERENCE

Today we are lead by the third generation of Hubers including corporate oversight by August Huber III, Phil Thomas, President, Joe Huber and Randy Huber, Vice Presidents, and a staff with an average of 20 years tenure at the company and 25+ years in the construction industry. A.L. Huber's staff has been working together long enough to be family. Likewise, some of our customers are second- and third-generation customers of our founder. We've been building their buildings for decades. By **EXCEEDING EXPECTATIONS** and nurturing relationships through the project completion and beyond, clients have come to A.L. Huber time after time. The Huber brothers and "family" of employees believe their grandfather wouldn't have settled for less.





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**Pre-Construction decisions determine 90% of the project's success.** This is the time to focus on all project aspects with thorough planning and thinking ahead. Let A.L. Huber's industry leading role in Pre-Construction processes create value for you. Contact us now for assistance in site selection, design team selection, review of financing strategies and tax credits.

## PRE-CONSTRUCTION SERVICES

- Constructability Reviews
- Conceptual Cost Estimates
- Preliminary Schedule
- Continuous Value Engineering List
- Maintain Alternates List
- Procurement Strategy
- Bidder Interest Campaign
- Solicit Subcontractor/Suppliers Input
- Bidders Lists
- Schedule Refinement
- Cost Estimates for Design/Development
- Front End Contract Documents Assistance
- Pro-Forma/Master Budget Assistance
- Bid Advertisement
- Site Tours
- Pre-Bid Conference
- Bidder Questions
- Receipt of Bids
- Analysis of Bids
- Final Cost Estimate
- Establish Guaranteed Maximum Price
- Subcontract Award
- Insurance Certificates
- Performance/Payment Bonds
- Notice to Proceed

## We Don't Want you to Lose any Sleep

Our repeat client list is proof that without relationships first, projects could not be regarded with the level of success we have shared while teaming with our owners and architects over the past 100+ years. Over 75% of our projects are with people we have previously built for. And over 90% of our contracts are a result of negotiations or select list bids.

A.L. Huber believes that on time and within budget is what you deserve. Our goal is to exceed your expectations on all levels of project success, in any way we can, so you not only get what you deserve but are pleased and satisfied that your project was center of our focus.

During the course of the project, we believe in detailed, hands-on management by our staff. You will have one primary contact, your Project Manager, at Huber who will work closely with you to make sure all of your needs are understood... and met. One of our qualified superintendents will be selected based on your project needs. This attention results in the highest quality, most cost-effective and timely outcomes for you. We encourage your involvement in our project management processes weekly but realize that you have a job to do as well and your Huber Project Manager will ensure that you can have as much or as little time invested as you like while we perform our role simultaneously. And, we anticipate, this relationship will help you enjoy the project. Our management team will apply the principles of professionalism to your project that our customers (all well rested) have found to be very valuable.

## Our Relationships at Work for You

For 100 years A.L. Huber has been developing relationships with reliable subcontractors and suppliers. Knowing they will be treated fairly, paid on time, and given clear understanding of objectives, the subcontractor market provides A.L. Huber advantageous pricing and timely performance. Therefore, we can pass the competitive prices and savings to our clients.

